

M&A Trends

Year-end report 2016

Overview



What's in store for mergers and acquisition in 2017?

Deals on the rise in 2017

Seventy-five percent of all respondents expect deal activity to increase in 2017.

75%

While 2015 was a record year for combinations, 2016 started with a thud. But in October, US companies unleashed an unprecedented wave of deals, making it the busiest month ever for domestic M&A. According to the results of our newest survey, activity is poised to accelerate, perhaps significantly. Our survey data provides valuable perspective and a foundation for M&A expectations as we enter 2017.

64%

Bigger deals in 2017

Sixty-four percent of corporate survey respondents expect deal size to increase in 2017.

Which industries do you think will converge with technology in the next two years?



Divestitures are on the rise

Seventy-three percent of respondents say they plan to shed businesses next year, compared to only 48% of respondents in our mid-year 2016 report.

73%

#1

Integration planning

Effective integration planning remains the number one factor to ensure that deals work.

Technology acquisition

Technology acquisition has tripled in importance since last year.

99%

Industry convergence

99% of M&A survey respondents say, "yes," with technology seen as the top sector for convergence.

These findings only scratch the surface. Want a closer look at more findings? Explore our full report.

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